# NATIONAL BROKERS LIMITED

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# TEA MARKET REPORT – Sale 10 held on Monday 8<sup>th</sup> July, 2024

**CTC LEAF** : 43,170 packages of tea on offer met with a fair demand.

**BROKENS**: Well made good liquoring Brokens were a fairly good market but mostly eased a little. Medium sorts met with a little less demand and were easier with some withdrawals. Plainer varieties met with a selective demand and were easier with more withdrawals. BLF teas were again in less demand and witnessed more withdrawals. .

**FANNINGS**: Well made good liquoring Fannings met with a fairly good demand at around last levels easing slightly. Medium types met with a fair demand at slightly easier rates. Plainer types were easier with more withdrawals. BLF teas were again in less demand and witnessed more withdrawals.

**DUST:** 10,524 packages of tea on offer met with quite a good demand. Good liquoring Dusts sold well at easier rates. Medium Dusts sold at last levels with some withdrawals. Plain/BLF Dusts were an easier market with more withdrawals than last. Blenders were fairly active whilst Loose tea buyers were selective.

**COMMENTS:** Offerings were heavier this week which met with less/selective demand. Both Blenders and Loose tea buyers were less active this week resulting in more withdrawals. However, good teas continued to sell well and received fairly good support from all sections of the market. Dusts sold well.

Our Catalogue: (Sale 10) Avg : Tk 224.41, Sold 70.12 %, (Sale 9) Avg : Tk 222.81, Sold 80.72%

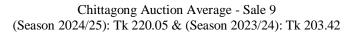
Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	235-245	240-255	Best	235-245	240-250	PD	200-270	213-250
Good	220-230	225-240	Good	220-230	225-240	RD	160-300	180-325
Medium	205-215	210-220	Medium	200-215	210-220	D	172-320	185-330
Plain	160-180	160-180	Plain	160-180	160-180	CD	190-350	170-360
BLF	160-175	160-175	BLF	160-175	160-175	BLF	160-205	165-212

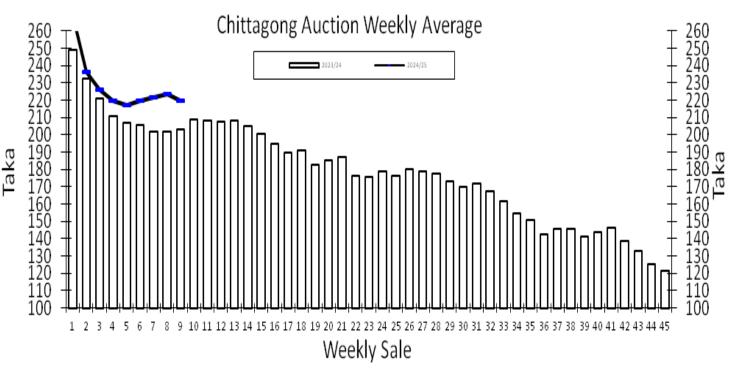
Exchange Rates 8<sup>th</sup> July, 2024 Sterling Pound 149.9063 Dollar: Tk. 117.0000

Top Prices – This Week							
Category - CTC	Garden	Grade	Package	Price	Buyer(s)		
Brokens	Ruthna	BOP(S)	10	290/-	AKT		
Fannings	Chhotolekha	GOF	10	279/-	Imam		
Clonal Brokens	Kedarpur	GBOPS(BT1)	10	311/-	AKT		
Clonal Fannings	Kedarpur	PF(BT1)	10	301-	Shawon		
RD/PD (incl.Clone)	* Madhupur	RD(BT1)	10	300/-	Shawon		
D (incl.Clone)	*Madhupur	D(BT1)	10	320/-	Shawon		
CD (incl.Clone)	* Madhupur	CD(BT1)	10	350/-	Shawon		
	* Above price(s) realised in our catal	ogue					

#### Offerings

	This Sale (	(Sale 10)							
Season 2	2024-25	Season 2023-24			son 2024-25	Season 202	023-24		
Type Leaf	Packages 43,170	Qty/Kg 2,181,129	Packages 37,390	Qty/Kg 1,865,761	Packages 49,512	Qty/Kg 2,470,648.8	Packages 42,510	Qty/Kg 2,121,249	
Dust	10,524	525,148	10,563	527,094	9,964	497,203.6	12,698	633,630	
Total	54,234	2,706,277	47,953	2,392,855	59,476	2,967,852.4	55,208	2,754,879	





#### Chittagong Auction Statistics - Sale: 09

Quantities of Teas Sold & Average Prices Realised	
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	For the Sale					Up-to-Date Sale						
	Season 202	23/24	Season 202	4/25	Seaso	on 2023/24		Seaso	n 2024/25		(+/-) Season 2	023/24
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,209,721.0	199.43	1,142,434.3	217.05	8,145,621.9	77.5%	204.91	7,383,440.2	79.45%	223.81	-694,895.1	19.18
CTC DUST	367,672.0	216.55	362,659.3	230.16	2,654,112.7	22.5%	228.18	2,155,849.4	20.28%	239.77	-493,250.6	11.67
Sub-Total	1,577,393.0	203.42	1,505,093.6	220.20	10,799,734.6	99.9%	210.63	9,539,289.6	99.73%	227.42	-1,188,145.7	16.90
Orthodox	0.0	0.00	34.4	1000.00	0.0	0.0%	0.00	302.6	0.00%	1,061.43	268.2	1,069.31
Total	1,577,393.0	203.42	1,505,128.0	220.22	10,799,734.6	99.9%	210.63	9,539,592.2	99.73%	227.45	-1,187,877.4	16.93
Green Tea	19.0	1,300.00	19.4	2175.00	238.0	0.0%	1,137.94	131.3	0.00%	1932.60	-107.1	766.69
Olong Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	0.0	0.00%	0.00	0.0	0.00
Yellow Tea	0.0	0.00	10.0	1050.00	20.5	0.0%	1,250.00	49.1	0.00%	1,228.71	18.6	24.42
Total	1,577,412.0	203.43	1,505,157.40	220.25	10,799,993.1	99.9%	210.65	9,539,772.6	99.74%	227.48	-1,187,965.9	17.21
Other (s)	3,182.0	105.16	3,256.2	125.06	114,966.2	0.1%	123.11	129,946.7	0.26%	112.64	14,906.3	-11.30
G.Total	1,580,594.0	203.23	1,508,413.60	220.05	10,914,959.3	100.0%	209.73	9,669,719.3	100%	225.93	-1,173,059.6	16.13

#### Buyer Purchase Analysis

	For the Sale					Up-to-Date Sale						
	Season 202	3/24	Season 2024	1/25	Seaso	n 2023/24		Seaso	n 2024/25		(+/-) Season 20	023/24
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	2,248.0	231.35	6,992.0	228.43	9,486.0	0.02%	224.45	6,992.0	0.27%	228.43	-7,238.0	-222.31
Internal	1,578,346.0	203.19	1,501,421.60	220.01	10,905,473.3	99.98%	209.72	9,662,727.3	99.73%	225.93	-1,165,821.6	16.20
Grand Total	1,580,594.0	203.23	1,508,413.60	220.05	10,914,959.3	100%	209.73	9,669,719.3	100%	225.93	-1,173,059.6	16.13

#### Crop of Major Tea Producing & Exporting Countries

		I	For the Month				Up to N	Aonth	
Country	Month	2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023
Bangladesh *	May	7.42	8.17	4.78	-0.31	14.48	13.71	11.47	-0.97
North India	June	20.1	22.9			133.2	134.4		
South India	June	119.3	109.7			347.1	344.0		
All India	June	23.9	28.2			119.6	113.7		
Sri Lanka	June	143.2	137.9			466.7	457.7		
Kenya	May	57.9	57.9			227.9	225.5		

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## **OTHER MARKETS**

# KOLKATA SALE 27- 3RD & 4TH JULY, 2024

There was good demand. Best & good liquoring Assams were barely steady to at times easier. Medium Assams also followed a similar trend. Better Dooars teas were irregularly easier. Plainer Dooars sold around last levels. Dust: Good liquoring Assam Dust grades met with good demand and sold at steady rates. PD grades were barely steady. The remainder were irregular and sold around last. Western India segments were active. M/s Tata Consumer Products operated on medium Assam and plainer Dooars category in leaf market. They also showed some interest on brighter Assams. M/s Hindustan Unilever operated on brighter Assams. Local buyers operated on clean, well-made varieties.

Tea Category USC/Kg	Price Range
BEST ASSAMS	443-479
GOOD ASSAMS	359-443
MEDIUM ASSAMS	228-312
GOOD DOOARS	312-359
MEDIUM DOOARS	204-288
PLAINER DOOARS	156-192

## COONOOR SALE 27- 6<sup>TH</sup> JULY, 2024

DEMAND: - Good Demand at easier price levels. MARKET: - The total CTC leaf teas sold this week was 88.08% (1401719.63kgs) of the total offering of 1591453.01Kgs. Larger broken remained unsold, remaining grades declined by rs 2 to 5. Major blenders and others were fairly active. Exporters were rather very choosy. The Major blenders absorption was at 54.16% of the total CTC leaf sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	171-205	144-147	129-135	115-128	NQ
Medium Brokens	199-212	168-186	134-164	125-133	116-123
Smaller Brokens	211-278	168-186	135-163	122-134	113-121
Fannings	168-217	144-152	132-140	122-131	115-121

### SILIGURI SALE 27- 3rd JULY, 2024

LEAF & DUST: Good demand. Levels for Best/good sorts were irregular & at times easier in line with quality. The remainder were around last. Buying Pattern: Internal- Main stay. Blenders- Operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	377-455	359-431	312-371
Medium/ Better Medium	264-365	252-348	228-300
Common / BLF	132-252	132-240	138-216

## MOMBASA SALE 270 1<sup>st</sup> & 2<sup>nd</sup> JULY, 2024

Improved general demand for the 272,928 packages (18,628,629.00 kilos) on offer with 53.84% remaining unsold.

<b>CTC QUOTATIONS</b>	<b>BP1 – USC</b>	PF1 – USC	PD – USC	D1 – USC
Best	255 - 318	290 - 361	270 - 341	270-350
Good	255 - 258	269 - 314	270 - 274	270-280
Good Medium	255 - 257	232 - 306	270 - 274	270-289
Medium (KTDA)	220 - 252	200 - 276	200 - 272	245 - 271
Medium (Plantations)	120 - 178	122 - 209	125 - 210	132 - 200
Lower Medium	080 - 160	096 - 158	110 – 176	100 - 170
Plainer	046 - 106	050 - 128	051 - 118	050 - 126